

The Mutual Fund Edge

Advancing as a Distributor and Investor

Unlock Your Potential as a Mutual Fund Distributor Harness the Power of Investments to Drive Your Success

शेयर बाजार

पूरा ज्ञान तो कमाई आसान हम सिफी पढ़ातें नहीं, कमाना सिश्नातें हैं।



1 Introduction

Are you ready to take your career as a mutual fund distributor to the next level?

The Mutual Fund Edge program is designed to equip you with the knowledge and skills to excel as a distributor while also empowering you as an investor. From mastering soft sales techniques to effectively managing distribution channels, this comprehensive program will provide you with the tools and strategies needed to advance in the mutual fund industry.



☐ Curriculum

- Mutual Fund Concept
- Mutual Fund Structure
- Regulators
- Investors Right
- Key Terms: NFO, SID, SAI, KIM, NAV and their relevance
- Understanding Risk and Returns
- Investing direct or through a distributor
- Why so many schemes?
- Define and understand your financial Goal
- Scheme Selections for best returns
- Sector Selection
- Portfolio Analysis
- KYC and Accounting
- Complete Financial and Goal Planning
- NISM Series VA Preparation including the Mock test series
- Soft Sales
- Structured Sales
- Distribution Channel
- Network Management
- Customer Need Identification
- Data Analysis
- Virtual Sales
- Moral Ethics
- Time Management
- Grooming and Keeping Updated
- Key tips to earn a passive income of 10 Lakhs per annum

Flexible Learning Options



Classroom Sessions:

Attend interactive in-person sessions led by experienced instructors.



Live Online Sessions:

Join live virtual sessions conducted simultaneously with the classroom sessions, perfect for remote learners.







Recorded Sessions:

Access course content and recorded sessions on our mobile app, allowing you to learn at your own pace and convenience.





Community Membership

Become a part of our exclusive community of learners and traders. Access an engaging platform where you can continue learning, share trade ideas, and connect with fellow participants even after the classes are over.





Personalized Support

Benefit from personalized mentorship and support throughout the course to address your specific needs and questions.





Career Opportunities

Discover exciting career opportunities in the financial industry as you gain expertise in the securities market.



About Rise Excellence Academy

Rise Excellence Academy is a leading Stock Market Training Institute recognised by the **SEBI, NCDEX, NISM** and **NSE** for conducting training.



We are the only institute in Central India who has gained recognition from Industry regulators and Industry Giants. With a strong focus on financial education, we aim to increase employability and entrepreneurship ability among students by inculcating knowledge and developing skills. Our mission is to serve the society and nation by providing affordable and purposeful skills to the youth of India through meticulously drafted educational programs.

Our Achievements

- Incorporation of Radical Institute of Stock
 Market Education in 2008, which later
 evolved into Rise Excellence Academy
- Awarded "Captains of the Industry" by Hon.
 Chief Minister Shivraj Singh Chouhan in
 2015 for our commitment to financial literacy



- Signed a CPE Service Provider Agreement with the National Institute of Securities Market (NISM).
- Empaneled as a SMARTs Organization by SEBI for conducting Investor Awareness Programs across India.
- Empaneled for conducting Investor Awareness Programs on behalf of NSE and NCDEX.

Our Core Strengths

At Rise Excellence
Academy, we operate in
three verticals in the
financial education domain:



A. Securities Market Certified Programs

Since 2008, we have been offering paid courses to participants, initially from our Indore Head Office. With the advent of technology, we now offer programs in hybrid mode across various cities in India, combining physical and online sessions.

B. Investor Awareness Programs

We conduct Investor Awareness Programs across India on behalf of SEBI, NCDEX (National Commodities and Derivative Exchange of India) and NSE (National Stock Exchange). Our experienced trainers, venue arrangements, and logistical support ensure the

C. CPE Service Provider

Since 2016, we have been a **CPE** Service Provider with **NISM**, offering programs across India. These sessions adhere to **SEBI** and **NISM** guidelines, providing professionals in the securities market with valuable knowledge.

Program duration 50+ Hours + Live Sessions

Classroom Sessions @11,999/-

Sessions @4,999/-

Live

Join live virtual sessions conducted simultaneously with the classroom sessions, perfect for remote learners.

Recorded Sessions @2,999/-

Access course content and recorded sessions on our mobile app, allowing you to learn at your own pace and convenience.

Attend interactive in-person sessions led by experienced instructors.

☐ Our Reach

We have the privilege to address various categories of participants, including:



Corporates:

We work closely with corporates, conducting Investor Awareness Programs tailored to their needs.



Government Organizations:

Collaborating with government bodies, we conduct Investor Awareness Programs at multiple levels for participants from diverse financial backgrounds.



Education Institutes and Colleges:

We conduct workshops for faculties and students, fostering financial knowledge and career orientation.



Professionals:

Through CPE Programs, IA Workshops, and joint workshops with intermediaries, we share best industry practices with professionals.



Home Makers and Students:

Our sessions cater to individuals interested in trading and investment strategies, while students benefit from career-oriented programs.



Teachers and Army Professionals:

We have the opportunity to share knowledge with school teachers, army professionals, and other groups through initiatives by NISM, RBI, and other bodies.



SEBI Registered Intermediaries:

We serve as mentors, trainers, and consultants to various intermediaries.





☐ Recognition and Capacity

In 2015, we were honored as "Captains of the Industry" for financial literacy by the Hon. Chief Minister of Madhya Pradesh, Mr. Shivraj Singh Chouhan. Our dedicated team can conduct as many as 15+ sessions in a single day, ensuring a seamless learning experience for participants.

Take Your Career to New Heights!
Enroll in The Mutual Fund Edge program and gain the expertise to advance as a mutual fund distributor while maximizing your personal investments.



Testimonials

I wanted to start trading in share market but I was not sure how to start, this course has worked as a complete tool for trading and investments. I am now able to select stocks for intraday trading and long term investments. I recommend this program to everyone who is willing to start trading or investing. This is the best investment you can make.

-Priyanshi Jain

I was trading markets since 6 months but sometimes I booked profits while some times I booked losses, I wanted to consistently earn from markets. My friend recommended RISE Institute to me, I did the program live which was for 20 days, I really liked the live sessions and knowledge level of faculties. I really appreciate their support not just in the course but also in the community membership through app. I really thank RISE for helping me remain in profits consistently.

-Vijay Shukla

I am studying graduation, trading in securities market was like a dream for me, I did an online course with RISE, this program is very detailed course on basics of securities market. It spiked my interest more and I started identifying and sharing investment and trade opportunities within the mobile app with other students and faculties, I did not trade any of them. I am very active in the community and have started trading on the trade opportunities I identify or provided by other students or faculties. I really appreciate RISE Institute, Keep up the good work!!

-Ankur Singh

☐ Other Courses that you will find interesting



Beginner's BootcampMastering in the
BASICS

Options Elite From Novice to Seasoned Option Trader





Unlocking ValueThe Art of Fundamental Analysis

Mastering Mutual Funds Maximising Returns with Mutual Funds





Chart MasterThe ultimate Technical
Analysis Program

MasterTrader ProThe Ultimate Stock
Market Mastery Course





Preparatory Classes for NISM Equity Derivatives, Mutual Fund Distributors, Research Analyst, Investment Advisors etc.



310, 3rd Floor, Shalimar Corporate Centre, Nath Mandir Rd, South Tukoganj, Indore, Madhya Pradesh 452001

- 🔀 rise.sumeet@gmail.com
- 🜭 90099 94464 | 90099 94467
- @rise_excellence_academy
- f https://www.facebook.com/alwaysrise



Please scan QR Code to download app from Google Playstore and start learning now!

www.alwaysrise.com